Investment Performance Review Period Ending December 31, 2018

City of Eustis Firefighters' Pension Fund



As we start 2019, we first want to say "Thank you" for giving AndCo the opportunity to serve you. On behalf of our entire organization, we are extremely grateful for our client partnerships and we will continue working hard to maintain your trust and confidence. Our mission statement reads — "To represent the sole interest of our clients by redefining independence". We're happy to report we remain steadfast in this core belief and continue to build an organization and service model that is singularly focused and independent. This helps ensure all recommendations are truly in the best interest of our valued clients. We believe this approach will drive value for our client partnerships long into the future.

AndCo also remains committed to delivering high quality, customized services. As we start 2019, we are 89 employees strong advising approximately \$90 billion in client assets - both record highs for AndCo. In 2018 we hired 7 new team members including one consultant, two research professionals, one additional compliance officer, one technology administrator and two team members within our client solutions group. All hires were made to better service our clients.

2019 will represent another year of reinvestment in the organization to better serve our clients and make AndCo stronger. For example, we have already hired a new Senior Research Analyst bringing our dedicated research team to 15 professionals. As 2019 progresses, we are targeting additional hires in research, software development, content creation and our client solutions group. We will also be partnering with an external firm this year to conduct an in-depth client assessment to help ensure we are meeting the evolving needs of our clients and exceeding their service expectations. There will be more information regarding this survey from the firm and your consultant over the coming months.

Finally, we just completed our annual Firmwide retreat. This retreat was a great opportunity for our firm to spend time together with colleagues and get a clear understanding of where the company is going, and more importantly, why we're headed in that direction. Since the inception of AndCo, the idea has been to make the firm a multigenerational organization owned and managed by its employees. As a result, since 2015, along with the strategic elements of our annual retreat, we also started the process of announcing new partners of the firm to foster this succession plan and today we have 8 partners controlling 100% of the company.

The evolution of our firm would not be possible without great partners like you. Our name reminds us who we work for every day: "Our Client" &Co. You will always be first in our service approach. As we continue to discuss updates with our firm, please know every decision is made by asking "How does this benefit our clients?" If it doesn't benefit you, we don't do it, it's that simple. We know our clients are facing many challenges and we want to be there to help get you through all environments. We are honored and humbled you have chosen AndCo as your partner. We don't take that relationship for granted and will continue to work tirelessly to exceed your expectations.

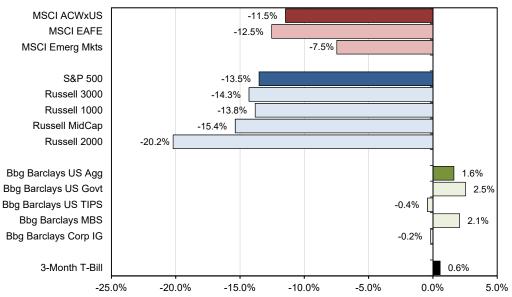
On behalf of AndCo, thank you for your valued partnership and the opportunity to serve you.

Mike Welker, CFA® President/CEO

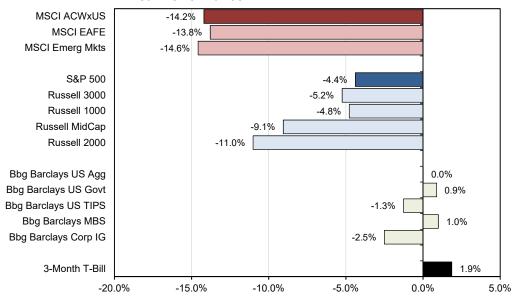


- Markets were volatile to end the 2018 calendar year. Both international and domestic equity markets had considerable losses during the 4th quarter while fixed income returns were muted, but outperformed relative to equities. Within equities, domestic stocks trailed international markets, reversing the 2018 trend of US market strength. Trade tensions between the US and China, midterm elections in US Congress, the effects of ongoing monetary policy tightening by the Federal Reserve (Fed), federal debt ceiling negotiations and the subsequent partial government shutdown outweighed generally positive corporate earnings and macroeconomic data reported during the quarter. The large cap S&P 500 Index returned -13.5% during the quarter while the small cap Russell 2000 Index fell by over 20% for the period. The drop in equity prices over the last three months was enough to take the returns for major US equity indices into negative territory for the 2018 calendar year. Returns over the 1-year period were -4.4% and -11.0% for the S&P 500 and Russell 2000 respectively.
- Similar to US equities, international equity index returns finished the quarter in negative territory with the MSCI ACWI ex US Index returning -11.5%. International markets faced headwinds from softening global macroeconomic data, tightening global monetary policy, uncertainty around Brexit negotiations, turmoil surrounding global trade relations, falling commodity prices and continued US Dollar (USD) strength. The developed market MSCI EAFE Index fell -12.5% during the 4th quarter, ending the year down -13.8%. Emerging markets performed well by comparison, only losing -7.5% during the quarter. Despite the 4th quarter outperformance, returns for emerging market equities trailed developed markets over the 1-year period with the MSCI Emerging Markets Index returning -14.6% versus a -13.8% return for the MSCI EAFE Index.
- Fixed income securities outperformed equities through both the 4th quarter and calendar year 2018 with the broad market Bloomberg Barclays Aggregate Index returning 1.6% and 0.0% respectively. Interest rates on the US Treasury Yield Curve continued their 2018 flattening trend as short-term rates increased to near-term highs while long- term rates fell during the quarter. Some of the increase in short-term rates can be attributed to the late December Fed interest rate hike. This marked the fourth Fed interest rate increase of 2018. This movement in rates did lead to some short-term rates being higher than those of longer dated maturities. More conservative fixed income sectors such as Treasuries and mortgage backed securities outperformed during the quarter and for the year as investors moved toward the relative safety these securities provide while widening credit spreads acted as a headwind to corporate issues.

Quarter Performance



1-Year Performance

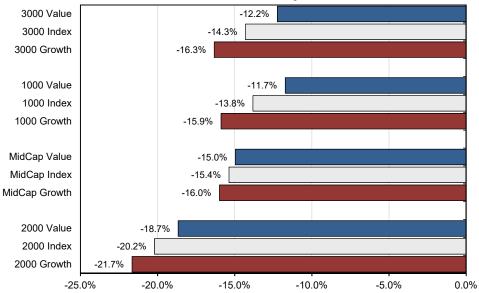




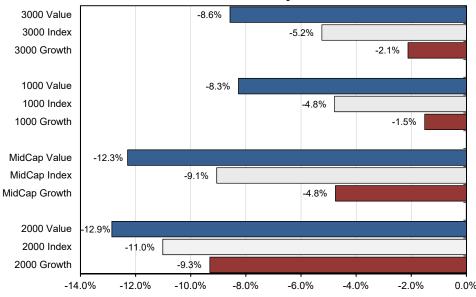
Source: Investment Metrics 2

- US equity index returns were strongly negative across the style and capitalization spectrum during the 4th quarter of 2018. Despite these negative results, there was positive data in GDP, unemployment, wage growth, retail sales, and corporate earnings during the period. These positive economic factors were offset by softening data in housing, consumer confidence and manufacturing, tightening monetary policy, negative guidance for future corporate earnings and signs of slowing global growth which all contributed to the heavy selling in equities. Investors also considered the effects of ongoing trade negotiations, especially between the US and China, and the results of the US congressional midterm elections which likely reduced the chances of any major policy changes or new fiscal stimulus measures. The effects of partisan politics was particularly evident at the end of the quarter as budget negotiations between Democrats and Republicans collapsed over disagreement around the inclusion of funds for a border wall with Mexico, leading to a partial government shutdown to end the year.
- During the quarter, large cap stocks outperformed mid and small cap equities across growth, value and core indices. The large cap Russell 1000 Index fell 13.8% during the 4th quarter versus a -20.2% drop for the Russell 2000 Index. Part of the reason for weakness in small cap names is the steady increase in interest rates that occurred over 2018 as small cap companies typically maintain a higher percentage of debt than their large cap peers. Small cap names are also typically more volatile than larger companies and they have historically underperformed during market downturns. Similar to the most recent quarter, large cap stocks outperformed relative to small caps through calendar year 2018. The Russell 1000 returned -4.8% for the 1-year periods compared to a -11.0% return for the Russell 2000.
- Value indices outperformed growth indices across the market cap spectrum during the 4th quarter, reversing a year-to-date trend of growth stock outperformance. The large cap Russell 1000 Value Index was the best performing style index for the period, returning -11.7% for the quarter, while the Russell 2000 Growth Index was the worst performer, returning -21.7%. Value benchmarks tend to outperform in down markets as they benefit from their relative safety and higher dividend yields. Despite the short-term underperformance, growth benchmarks continue to outperform over the 1-year period, however, many of the sector exposures that drove growth stock outperformance during the first three quarters of the year, such as technology and consumer discretionary, were relative detractors during the 4th quarter.

Quarter Performance - Russell Style Series



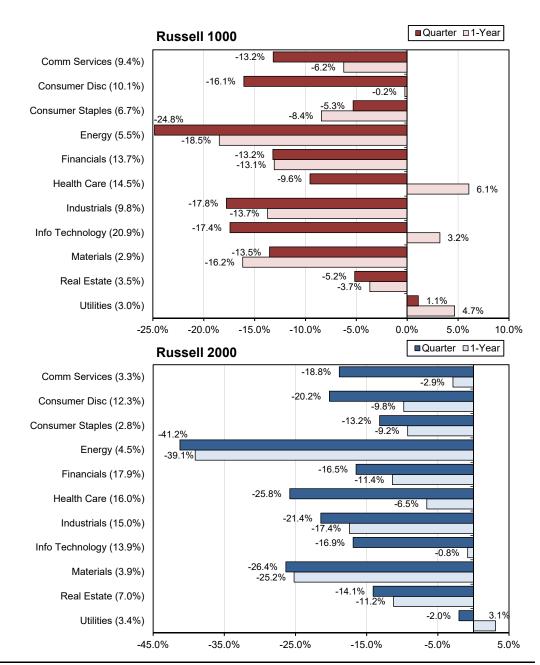
1-Year Performance - Russell Style Series





Source: Investment Metrics 3

- Both S&P Dow Jones Indices and MSCI made changes to the Global Industry Classification Standard (GICS) sector configurations of their indices, creating a new GICS sector classification called Communication Services which replaced the Telecommunications sector on September 28, 2018. The Communication Services sector is comprised of companies in the Telecommunications sector, as well as certain companies formerly classified as Consumer Discretionary and Information Technology. As a result, the sector, went from a weighting of about 2% of the Russell 1000 Index to almost 10% post reclassification. Notable names now classified under Communication Services include Netflix, Alphabet, Facebook and Disney. This is just the second change to the GICS classifications since 1999.
- Sector performance was broadly negative across large cap sectors for the 4th quarter. All sectors within the Russell 1000 Index with the exception of the utilities sector posted negative returns for the period with seven sectors outpacing the return on the index. Cyclical sectors such as energy, industrials and technology were the worst performers through the quarter returning -24.8%, -17.8% and -17.4% respectively. Energy companies were hurt by a steep decline in oil prices during the quarter while technology and industrial companies fell on negative guidance for future earnings. More defensive, higher dividend paying sectors such as utilities, REITs and consumer staples were the strongest performing sectors with returns of 1.1%, -5.2% and -5.3% respectively. Only three sectors (health care, utilities, technology) posted positive results over the 1-year period with the remaining sectors losing ground during the calendar year.
- Quarterly results for small cap sectors were generally lower relative to their large capitalization counterparts. All eleven sectors had negative returns during the period with six of eleven economic sectors outpacing the Russell 2000 Index return for the quarter. Energy, materials and healthcare posted the worst returns for the period returning -41.2%, -26.4% and -25.8% respectively. Similar to large caps, defensive sectors performed well with utilities, consumer staples and real estate detracting the least returning -2.0%, -13.2% and -14.1% respectively. Over the trailing 1-year period, only utilities posted a gain returning 3.1%. Energy stocks were the worst performers in 2018, falling a considerable -41.2%.
- Using S&P 500 sector valuations as a proxy for the market, forward P/E ratios for three of the eleven GICS sectors were higher than their long-term averages at quarter-end. Using these historical P/E measures, the utilities, consumer discretionary and real estate sectors appear the most extended. In contrast the financials, technology and energy sectors were trading at a discount to their long-term average P/E ratios.





Top 10 Weighted Stocks							
Russell 1000	Weight 1-Qtr Return		1-Year Return	Sector			
Microsoft Corp	3.27%	-11.2%	20.3%	Information Technology			
Apple Inc	3.24%	-29.9%	-5.4%	Information Technology			
Amazon.com Inc	2.59%	-25.0%	28.4%	Consumer Discretionary			
Berkshire Hathaway Inc B	1.68%	-4.6%	3.0%	Financials			
Johnson & Johnson	1.47%	-6.0%	-5.1%	Health Care			
JPMorgan Chase & Co	1.39%	-12.9%	-6.6%	Financials			
Alphabet Inc Class C	1.34%	-13.2%	-1.0%	Communication Services			
Alphabet Inc A	1.32%	-13.4%	-0.8%	Communication Services			
Facebook Inc A	1.32%	-20.3%	-25.7%	Communication Services			
Exxon Mobil Corp	1.23%	-19.0%	-15.1%	Energy			

Top 10 Weighted Stocks							
Russell 2000	Weight	1-Qtr Return	1-Year Return	Sector			
Integrated Device Technology Inc	0.35%	3.0%	62.9%	Information Technology			
Etsy Inc	0.32%	-7.4%	132.6%	Consumer Discretionary			
Five Below Inc	0.31%	-21.3%	54.3%	Consumer Discretionary			
Haemonetics Corp	0.29%	-12.7%	72.3%	Health Care			
Ciena Corp	0.27%	8.5%	62.0%	Information Technology			
Planet Fitness Inc A	0.26%	-0.8%	54.8%	Consumer Discretionary			
Idacorp Inc	0.26%	-5.6%	4.6%	Utilities			
HubSpot Inc	0.26%	-16.7%	42.2%	Information Technology			
LivaNova PLC	0.25%	-26.2%	14.5%	Health Care			
Cree Inc	0.24%	13.0%	15.2%	Information Technology			

Top 10 Performing Stocks (by Quarter)							
Russell 1000	Weight		1-Year Return	Sector			
Tesaro Inc	0.01%	90.3%	-10.4%	Health Care			
Red Hat Inc	0.13%	28.9%	46.2%	Information Technology			
Virtu Financial Inc A	0.00%	27.1%	45.9%	Financials			
Tesla Inc	0.19%	25.7%	6.9%	Consumer Discretionary			
SCANA Corp	0.03%	23.2%	23.1%	Utilities			
Tribune Media Co A	0.02%	18.9%	9.7%	Communication Services			
MarketAxess Holdings Inc	0.03%	18.6%	5.6%	Financials			
ARRIS International PLC	0.02%	17.6%	19.0%	Information Technology			
United States Cellular Corp	0.00%	16.1%	38.1%	Communication Services			
Newmont Mining Corp	0.08%	15.2%	-6.2%	Materials			

Top 10 Performing Stocks (by Quarter)							
Russell 2000	Weight		1-Year Return	Sector			
Electro Scientific Industries Inc	0.05%	71.7%	39.8%	Information Technology			
Fluent Inc	0.01%	67.4%	3.4%	Communication Services			
Mitek Systems Inc	0.02%	53.3%	20.8%	Information Technology			
Arsanis Inc	0.00%	43.2%	-81.8%	Health Care			
Inovalon Holdings Inc	0.05%	41.1%	-5.5%	Health Care			
K12 Inc	0.05%	40.1%	55.9%	Consumer Discretionary			
Investment Technology Group Inc	0.05%	39.9%	59.0%	Financials			
Eidos Therapeutics Inc	0.01%	37.9%	N/A	Health Care			
Belmond Ltd Class A	0.13%	37.2%	104.3%	Consumer Discretionary			
Pacific Biosciences of California Inc	0.06%	36.8%	180.3%	Health Care			

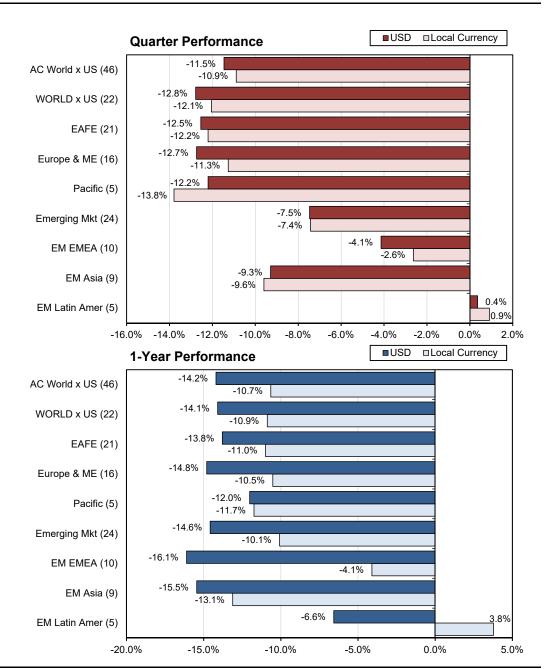
Bottom 10 Performing Stocks (by Quarter)							
Russell 1000	Weight 1-Qtr 1-Year Return Return		Sector				
Weatherford International PLC	0.00%	-79.4%	-86.6%	Energy			
Nabors Industries Ltd	0.00%	-66.8%	-69.3%	Energy			
Extraction Oil & Gas Inc	0.00%	-62.0%	-70.0%	Energy			
Adient PLC	0.01%	-61.4%	-80.4%	Consumer Discretionary			
Whiting Petroleum Corp	0.01%	-57.2%	-14.3%	Energy			
Kosmos Energy Ltd	0.00%	-56.5%	-40.6%	Energy			
Chesapeake Energy Corp	0.01%	-53.2%	-47.0%	Energy			
Conduent Inc	0.01%	-52.8%	-34.2%	Information Technology			
NVIDIA Corp	0.33%	-52.4%	-30.8%	Information Technology			
SM Energy Co	0.01%	-50.8%	-29.6%	Energy			

Bottom 10 Performing Stocks (by Quarter)							
Russell 2000	Weight	1-Qtr Return	1-Year Return	Sector			
Synergy Pharmaceuticals Inc	0.00%	-93.3%	-94.9%	Health Care			
Sanchez Energy Corp	0.00%	-88.3%	-94.9%	Energy			
Sienna Biopharmaceuticals Inc	0.00%	-84.3%	-87.2%	Health Care			
Cloud Peak Energy Inc	0.00%	-84.1%	-91.8%	Energy			
Selecta Biosciences Inc	0.00%	-82.9%	-72.9%	Health Care			
Clearside Biomedical Inc	0.00%	-82.6%	-84.7%	Health Care			
Key Energy Services Inc	0.00%	-81.9%	-82.4%	Energy			
AAC Holdings Inc	0.00%	-81.7%	-84.4%	Health Care			
PHI Inc Non-Voting Shares	0.00%	-80.2%	-84.0%	Energy			
Bristow Group Inc	0.00%	-80.0%	-82.0%	Energy			

Source: Morningstar Direct 5



- Broad international equity returns were negative for the quarter in both local currency and USD terms. Geopolitical concerns, weakening economic data and the tightening of global monetary policy drove most of the negative performance. The USD also continued to strengthen against most currencies for the period which provided a headwind for USD based investors. The MSCI ACWI ex US Index fell -10.9% in local currency terms and -11.5% in USD terms during the 4th quarter. Returns for international indices were also broadly negative over the 1-year period in both local currency and USD terms with the MSCI ACWI ex US returning -10.7% and -14.2% respectively.
- Fourth quarter results for developed market international indices were negative in both local currency and USD terms with the MSCI EAFE Index returning -12.2% and -12.5% respectively. Returns were dampened for US investors as the USD continued to appreciate against most currencies, pushing returns lower. Global economic reporting during the guarter fueled concerns that global growth was beginning to slow. Japanese economic data faced headwinds from several natural disasters and data out of Europe was generally disappointing. Investors also weighed the effects of several significant political events in Europe including riots in France, ongoing budget negotiations between Italy and the EU and uncertainty around Brexit. Concerns over a "no deal" Brexit grew during the quarter as the draft withdrawal agreement presented by UK Prime Minister Theresa May was poorly received leading to a wave of cabinet resignations, a delay in the parliamentary vote and a "no confidence" vote which she ultimately won. The MSCI EAFE Index returned -11.0% and -13.8% for the last twelve months in local currency and USD terms respectively.
- Emerging markets outperformed relative to developed markets for the 4th guarter, but still declined in both local currency and USD terms with the MSCI Emerging Markets Index returning -7.4% and -7.5% respectively. Returns in emerging markets were hurt by the continued uncertainty surrounding trade relations between the US and China as both countries agreed to a 90-day hold on any new tariffs to allow for continued negotiations. Chinese economic data also appeared to be slowing during the quarter prompting the announcement of additional monetary and fiscal stimulus. The election of President Andres Manuel Lopez Obrador hurt returns in Mexico as investors feared the potential ramifications of his nationalist campaign promises. In contrast, Brazil was one of the few bright spots during the quarter as market participants looked favorably on the election of President Jair Bolsonaro in anticipation of market friendly economic reforms, including reforms associated with the countries bloated state pension system which has weighed heavily on the country's debt load. One year returns for the MSCI Emerging Market Index were -10.1% in local currency terms and -14.6% in USD terms.



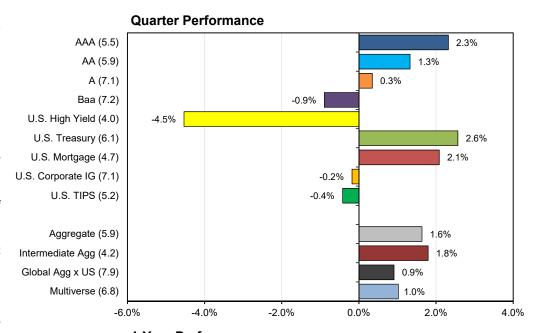


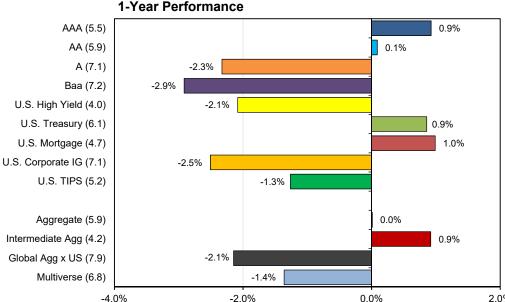
MSCI - EAFE	Sector Weight	Quarter Return	1-Year Return
Communication Services	5.6%	-7.7%	-12.1%
Consumer Discretionary	11.2%	-14.2%	-16.1%
Consumer Staples	11.6%	-8.4%	-10.8%
Energy	5.9%	-17.5%	-7.2%
Financials	19.5%	-13.7%	-20.1%
Health Care	11.2%	-10.3%	-4.3%
Industrials	14.3%	-14.6%	-15.7%
Information Technology	6.0%	-16.7%	-15.6%
Materials	7.4%	-15.2%	-17.5%
Real Estate	3.7%	-5.4%	-9.9%
Utilities	3.8%	-0.1%	1.1%
Total	100.0%	-12.5%	-13.8%
MSCI - ACWIXUS	Sector Weight	Quarter Return	1-Year Return
Communication Services	7.6%	-5.5%	-11.9%
Consumer Discretionary	10.6%	-14.1%	-20.2%
Consumer Staples	9.9%	-7.4%	-11.2%
Energy	7.3%	-16.3%	-8.1%
Financials	22.2%	-10.7%	-16.8%
Health Care	8.4%	-11.2%	-6.2%
Industrials	11.7%	-13.7%	-15.1%
Information Technology	8.0%	-14.6%	-17.6%
Materials	7.7%	-13.4%	-15.9%
Real Estate	3.4%	-3.8%	-11.6%
Utilities	3.4%	0.5%	-0.9%
Total	100.0%	-11.5%	-14.2%
MSCI - Emerging Mkt	Sector Weight	Quarter Return	1-Year Return
Communication Services	14.1%	-3.7%	-14.9%
Consumer Discretionary	10.4%	-13.5%	-32.5%
Consumer Staples	6.7%	-4.6%	-13.7%
Energy	8.0%	-10.6%	4.7%
Financials	24.8%	-0.9%	-8.7%
Health Care	2.8%	-16.2%	-20.9%
Industrials	5.5%	-3.8%	-12.6%
Information Technology	14.2%	-12.7%	-19.3%
Materials	7.7%	-10.8%	-11.6%
Real Estate	3.0%	1.4%	-17.2%
Utilities	2.7%	3.6%	-3.8%
Total	100.0%	-7.5%	-14.6%

	MSCI-EAFE	MSCI-ACWIXUS	Quarter	1- Year
Country	Weight	Weight	Return	Return
Japan	24.6%	16.6%	-14.2%	-12.9%
United Kingdom	16.9%	11.4%	-11.8%	-14.2%
France	11.1%	7.5%	-15.1%	-12.8%
Germany	8.8%	6.0%	-15.5%	-22.2%
Switzerland	8.7%	5.8%	-8.9%	-9.1%
Australia	6.9%	4.7%	-10.0%	-12.0%
Hong Kong	3.9%	2.6%	-4.5%	-7.8%
Netherlands	3.4%	2.3%	-11.0%	-13.1%
Spain	3.1%	2.1%	-8.7%	-16.2%
Sweden	2.7%	1.8%	-14.2%	-13.7%
Italy	2.3%	1.5%	-11.8%	-17.8%
Denmark	1.8%	1.2%	-9.8%	-15.4%
Singapore	1.4%	0.9%	-6.7%	-9.4%
Finland	1.0%	0.7%	-14.7%	-3.4%
Belgium	1.0%	0.6%	-18.5%	-26.9%
Norway	0.7%	0.5%	-18.1%	-8.6%
Ireland	0.5%	0.4%	-17.7%	-25.3%
Israel	0.5%	0.4%	-14.4%	-5.5%
Austria	0.2%	0.2%	-20.7%	-27.4%
New Zealand	0.2%	0.2%	-6.6%	-4.0%
Portugal	0.2%	0.1%	-14.3%	-11.1%
Total EAFE Countries	100.0%	67.5%	-12.5%	-13.8%
Canada		6.5%	-15.3%	-17.2%
Total Developed Countries		74.0%	-12.8%	-14.1%
China		7.9%	-10.7%	-18.9%
Korea		3.6%	-13.1%	-20.9%
Taiwan		3.0%	-13.7%	-8.9%
India		2.4%	2.5%	-7.3%
Brazil		2.0%	13.4%	-0.5%
South Africa		1.6%	-3.8%	-24.8%
Russia		1.0%	-9.0%	-0.7%
Mexico		0.7%	-18.8%	-15.5%
Malaysia		0.6%	-5.8%	-6.0%
Thailand		0.6%	-10.2%	-5.5%
Indonesia		0.6%	9.7%	-9.2%
Poland		0.3%	-3.0%	-12.9%
Philippines		0.3%	5.3%	-16.5%
Qatar		0.3%	8.4%	29.8%
Chile		0.3%	-8.7%	-19.7%
United Arab Emirates		0.2%	-5.5%	-7.7%
Turkey		0.2%	4.8%	-41.4%
Colombia		0.1%	-19.0%	-11.5%
Peru		0.1%	-2.9%	1.6%
Hungary		0.1%	5.9%	-6.1%
Greece		0.1%	-16.0%	-36.8%
Czech Republic		0.1%	-16.0%	-36.8% -4.5%
		0.0%	-8.7% -9.4%	-4.5% -14.0%
Egypt		0.0%	-9.4% -22.4%	-14.0% -34.8%
Pakistan Total Emerging Countries		26.0%	-22.4% -7.5%	-34.8% -14.6%
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- Broad fixed income benchmarks had mixed results during the 4th quarter. Interest rates rose across short-term maturities, but fell on those on the middle and long end of the US Treasury Yield Curve. The Federal Open Market Committee (FOMC), decided to increase short-term interest rates by 25 basis points at their December meeting citing the strength of the US economy which caused an increase in short-term interest rates, but equity market volatility led market participants toward less volatile assets, pushing rates lower on maturities greater than 1-year. This was the fourth rate hike of 2018. The current Fed Funds Rate target range sits at 2.25%-2.50%. This caused continued flattening in the yield curve with some moderate inversion, which happens when short-term maturities have greater yields than long-term securities, in the middle of curve. The difference in yields between the 2-year and 10-year Treasury now sits at just 0.21%. Historically, an inverted yield curve has signaled a greater probability of a recession. The Fed is also continuing the reduction of the size of its balance sheet by slowing its pace of reinvestment as the securities it holds mature. However, the Fed did lower its guidance for future rate increases in 2019 following a reduction in expectations for GDP and inflation. The Fed is now projecting just two additional interest rate increases in 2019. The Bloomberg Barclays US Aggregate Index was positive during the guarter, posting a 1.6% return, but was flat, returning 0.0% over the 1-year period.
- Within investment grade credit, higher quality issues outperformed lower quality issues as investors preferred more conservative securities. On an absolute basis, without negating the duration differences in the sub-indices, AAA rated credit was the best performing investment grade credit quality segment returning 2.3% for the quarter, while Baa was the worst performing, falling -0.9%. High yield debt trailed investment grade credit as spreads widened the most for these issues, returning -4.5%. Returns are mixed for the investment grade quality segments when viewed over the 1-year period with higher quality issues outperforming lower quality securities. High yield performed well relative to lower quality investment grade debt due to the relatively strong returns experienced during the first three quarters of 2018.
- During the 4th quarter, the more defensive Treasury and mortgage backed sectors of the Bloomberg Barclays US Aggregate Index's three broad sectors were the best performers returning 2.6% and 2.1% respectively. Investment grade corporate credit underperformed, returning -0.2%, as credit spreads widened considerably during the period. This trend carried through to the 1-year period as both Treasuries and mortgage backed securities outperformed both investment grade and high yield corporate debt. Calendar year 2018 performance for the Treasury, mortgage backed and investment grade corporate issues was 0.9%, 1.0% and -2.5% respectively. US TIPS returned -0.4% and -1.3% for the 4th quarter and 1-year period.



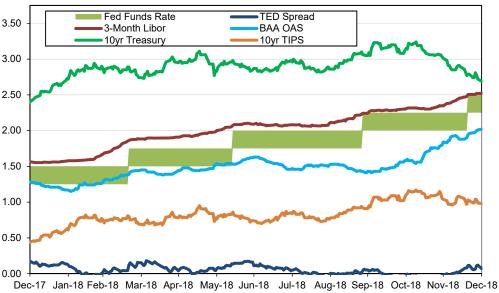


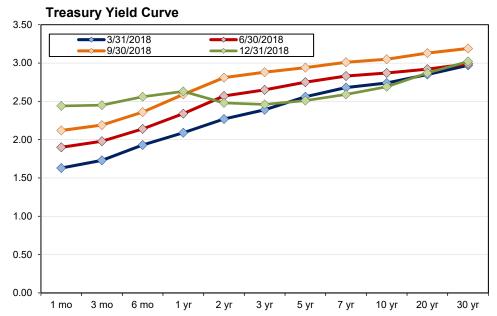


Source: Bloomberg 8

- Global fixed income indices continue to struggle relative to their domestic counterparts, underperforming during the 4th guarter. These indices have lower vields and the returns of these indices are also significantly influenced by fluctuations in their currency denomination relative to the USD. During the 4th quarter the USD strengthened against most other currencies, negatively impacting the returns on global bond indices. The return on global bonds, as represented by the Bloomberg Barclays Global Aggregate ex US Index, was 0.9% and -2.1% for the guarter and 1-year period respectively. As the global economy continues to recover, several international central banks have started to move toward less accommodative postures. Notably, the ECB, began to slow its monthly bond purchase program in September, reducing new purchases to 15 billion euro per month from 30 billion euro per month and ended the program entirely at year end. However, they have indicated a continuation of reinvestment in maturing securities and would likely not raise interest rates from current levels until summer 2019. The Bank of England and the Bank of Japan made no major policy changes during the guarter as they continue to review macroeconomic data within their respective countries.
- Much of the index performance detailed in the bar graphs on the previous page is visible on a time series basis by reviewing the line graphs to the right. The '1-Year Trailing Market Rates' chart illustrates that the 10-year Treasury vield (green line) fell during the 4th quarter after rising steadily through most of the year as investors moved to safe haven assets during the period, ending the year at 2.69%. The blue line illustrates changes in the BAA OAS (Option Adjusted Spread). This measure quantifies the additional yield premium that investors require to purchase and hold non-Treasury issues. This line illustrates a relatively tight range in credit spreads throughout most of 2018. but highlights an abrupt increase during the 4th quarter as investors moved to higher quality assets. This increase is equivalent to an interest rate increase on corporate bonds, which produces an additional headwind for corporate bond index returns. These credit spreads have widened by about 59 basis points over the last 3-months. The green band across the graph illustrates the gradual increase in the Federal Funds Rate (four increases in the last twelve months) due to the continued tightening of US monetary policy.
- The lower graph provides a snapshot of the US Treasury yield curve at the end of each of the last four calendar quarters. As mentioned, the yield curve continues to flatten as yields on shorter-term maturities have risen more than interest rates on the long end of the curve. The upward momentum of interest rates as well as a general flattening of the yield curve are clearly visible over the last twelve months with some minor inversion visible in the middle of the vield curve.

1-Year Trailing Market Rates

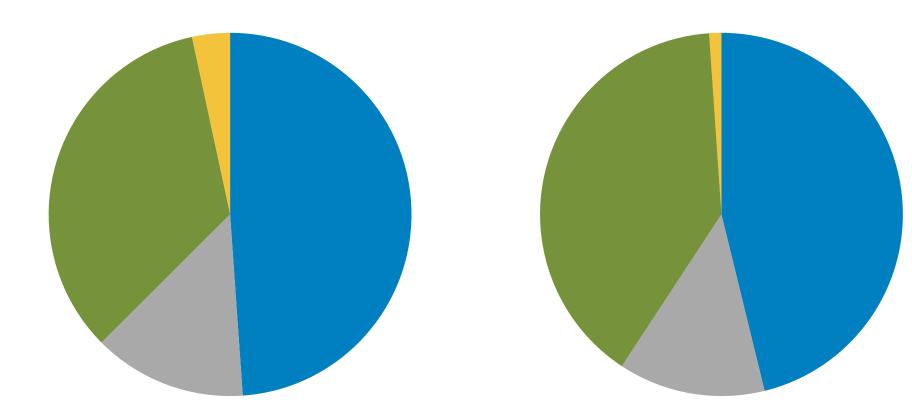






Asset Allocation By Segment as of September 30, 2018 : \$9,809,831

Asset Allocation By Segment as of December 31, 2018 : \$8,805,805

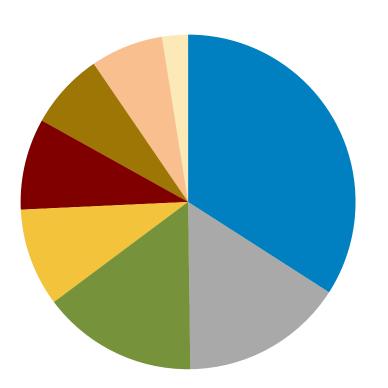


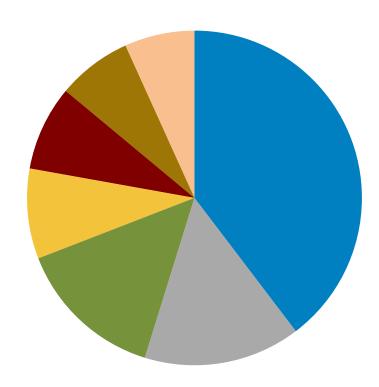
llocation	Allocation					
Segments	Market Value	Allocation	Segments	Market Value	Allocation	
Domestic Equity	4,795,491	48.9	Domestic Equity	4,066,439	46.2	
International Equity	1,339,372	13.7	International Equity	1,150,933	13.1	
■ Fixed Income	3,343,281	34.1	Fixed Income	3,492,267	39.7	
Cash Equivalent	331,687	3.4	Cash Equivalent	96,166	1.1	



Asset Allocation By Manager as of September 30, 2018 : \$9,809,831

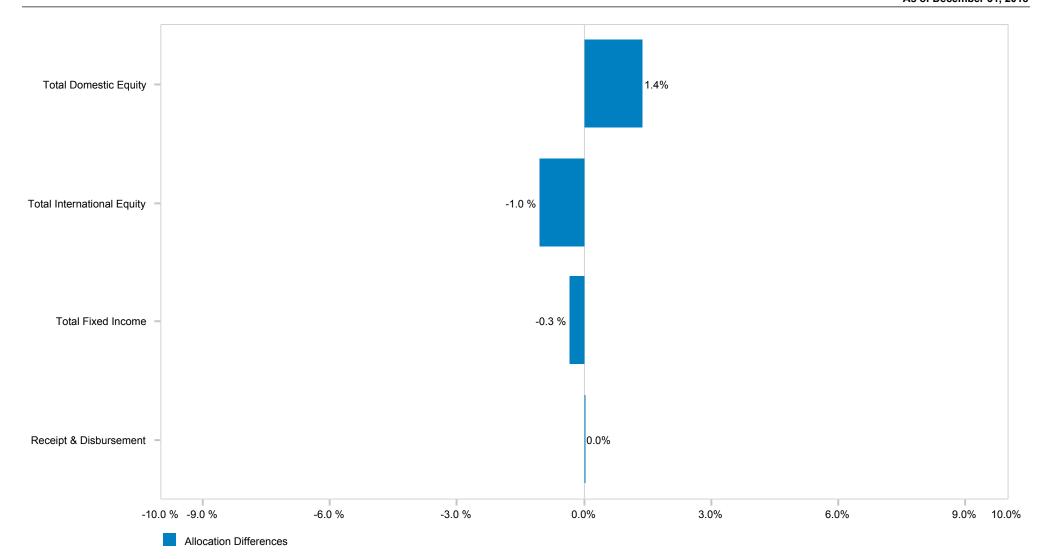
Asset Allocation By Manager as of December 31, 2018 : \$8,805,805





cation			Allocation		
	Market Value	Allocation		Market Value	Allocation
■ Baird Aggregate Bond Fund (BAGIX)	3,343,281	34.1	■ Baird Aggregate Bond Fund (BAGIX)	3,492,267	39.7
■ Vanguard Index 500 Admiral (VFIAX)	1,541,180	15.7	Vanguard Index 500 Admiral (VFIAX)	1,332,624	15.1
■ Dana Large Cap Value	1,471,125	15.0	Dana Large Cap Value	1,261,059	14.3
Wells Fargo Growth (SGRNX)	929,773	9.5	Wells Fargo Growth (SGRNX)	767,043	8.7
■ Vanguard Growth Index Fund (VIGAX)	864,861	8.8	Vanguard Growth Index Fund (VIGAX)	723,865	8.2
■ American Funds EuroPacific Gr R6 (RERGX)	724,256	7.4	American Funds EuroPacific Gr R6 (RERGX)	633,046	7.2
Highland Capital International	689,462	7.0	Highland Capital International	595,588	6.8
Receipt & Disbursement	245,273	2.5	Receipt & Disbursement	315	0.0
■ Highland Capital Core Value Equity	620	0.0	■ Highland Capital Core Value Equity	-	0.0





	Market Value \$	Allocation (%)	Target (%)
Total Domestic Equity	4,084,590	46.4	45.0
Total International Equity	1,228,633	14.0	15.0
Total Fixed Income	3,492,267	39.7	40.0
Receipt & Disbursement	315	0.0	0.0
Total Fund	8,805,805	100.0	100.0



Financial Reconciliation Total Fund

1 Quarter Ending December 31, 2018

Financial Reconciliation Quarter to Date	Mandantila	NI - 4				Other		A	Mandard Malace
	Market Value 10/01/2018	Net Transfers	Contributions	Distributions	Management Fees	Other Expenses	Income	Apprec./ Deprec.	Market Value 12/31/2018
Total Domestic Equity	4,807,559	2,776	-	-	-2,391	-223	144,570	-867,702	4,084,590
Highland Capital Core Value Equity	620	2,776	-	-	-	-1	-	-3,395	-
Dana Large Cap Value	1,471,125	-	-	-	-2,391	-221	9,755	-217,208	1,261,059
Wells Fargo Growth (SGRNX)	929,773	-	-	-	-	-	124,708	-287,439	767,043
Vanguard Growth Index Fund (VIGAX)	864,861	-	-	-	-	-	2,771	-143,767	723,865
Vanguard Index 500 Admiral (VFIAX)	1,541,180	-	-	-	-	-	7,337	-215,894	1,332,624
Total International Equity	1,413,718	11,959	-	-	-	-102	22,074	-219,015	1,228,633
Highland Capital International	689,462	11,959	-	-	-	-102	3,333	-109,064	595,588
American Funds EuroPacific Gr R6 (RERGX)	724,256	-	-	-	-	-	18,741	-109,951	633,046
Total Fixed Income	3,343,281	99,846	-	-	-	-	28,138	21,003	3,492,267
Baird Aggregate Bond Fund (BAGIX)	3,343,281	99,846	-	-	-	-	28,138	21,003	3,492,267
Receipt & Disbursement	245,273	-114,580	272,487	-387,304	-	-16,747	1,186	-	315
Total Fund	9,809,831	-	272,487	-387,304	-2,391	-17,072	195,968	-1,065,714	8,805,805



Financial Reconciliation Total Fund October 1, 2018 To December 31, 2018

Financial Reconciliation Fiscal Year to Date									
	Market Value 10/01/2018	Net Transfers	Contributions	Distributions	Management Fees	Other Expenses	Income	Apprec./ Deprec.	Market Value 12/31/2018
Total Domestic Equity	4,807,559	2,776	-	-	-2,391	-223	144,570	-867,702	4,084,590
Highland Capital Core Value Equity	620	2,776	-	-	-	-1	-	-3,395	-
Dana Large Cap Value	1,471,125	-	-	-	-2,391	-221	9,755	-217,208	1,261,059
Wells Fargo Growth (SGRNX)	929,773	-	-	-	-	-	124,708	-287,439	767,043
Vanguard Growth Index Fund (VIGAX)	864,861	-	-	-	-	-	2,771	-143,767	723,865
Vanguard Index 500 Admiral (VFIAX)	1,541,180	-	-	-	-	-	7,337	-215,894	1,332,624
Total International Equity	1,413,718	11,959	-	-	-	-102	22,074	-219,015	1,228,633
Highland Capital International	689,462	11,959	-	-	-	-102	3,333	-109,064	595,588
American Funds EuroPacific Gr R6 (RERGX)	724,256	-	-	-	-	-	18,741	-109,951	633,046
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Baird Aggregate Bond Fund (BAGIX)	3,343,281	99,846	-	-	-	-	28,138	21,003	3,492,267
Receipt & Disbursement	245,273	-114,580	272,487	-387,304	-	-16,747	1,186	-	315
Total Fund	9,809,831	-	272,487	-387,304	-2,391	-17,072	195,968	-1,065,714	8,805,805



Comparative Performance Trailing Returns							
	QTR	FYTD	1 YR	3 YR	5 YR	Inception	Inception Date
Total Fund (Gross)	-8.79 (56)	-8.79 (56)	-5.17 (69)	4.67 (90)	4.16 (74)	6.71 (63)	01/01/1996
Total Fund Policy	-7.60 (23)	-7.60 (23)	-4.22 (42)	5.77 (44)	4.92 (40)	6.58 (66)	
Difference	-1.19	-1.19	-0.95	-1.10	-0.76	0.13	
All Public Plans-Total Fund Median	-8.63	-8.63	-4.60	5.64	4.68	7.00	
Total Fund (Net)	-8.82	-8.82	-5.32	4.47	3.90	6.19	01/01/1996
Total Fund Policy	-7.60	-7.60	-4.22	5.77	4.92	6.58	
Difference	-1.22	-1.22	-1.10	-1.30	-1.02	-0.39	
Total Equity	-14.76	-14.76	-8.48	5.99	5.00	8.25	01/01/1996
Total Equity Policy	-13.56	-13.56	-7.37	8.02	6.27	7.58	
Difference	-1.20	-1.20	-1.11	-2.03	-1.27	0.67	
Total Domestic Equity	-15.03	-15.03	-6.26	6.99	6.29	8.20	05/01/2011
Total Domestic Equity Policy	-14.30	-14.30	-5.24	8.97	7.91	10.34	
Difference	-0.73	-0.73	-1.02	-1.98	-1.62	-2.14	
Dana Large Cap Value	-14.11 (60)	-14.11 (60)	-11.55 (77)	4.00 (94)	4.83 (83)	7.23 (80)	07/01/2013
Russell 1000 Value Index	-11.72 (29)	-11.72 (29)	-8.27 (49)	6.95 (55)	5.95 (61)	7.99 (68)	
Difference	-2.39	-2.39	-3.28	-2.95	-1.12	-0.76	
IM U.S. Large Cap Value Equity (SA+CF) Median	-13.56	-13.56	-8.40	7.23	6.24	8.51	
Wells Fargo Growth (SGRNX)	-17.50 (73)	-17.50 (73)	0.55 (18)	10.56 (21)	7.69 (44)	10.58 (34)	06/01/2011
Russell 3000 Growth Index	-16.33 (51)	-16.33 (51)	-2.12 (36)	10.85 (18)	9.99 (17)	11.88 (14)	
Difference	-1.17	-1.17	2.67	-0.29	-2.30	-1.30	
IM U.S. Multi-Cap Growth Equity (MF) Median	-16.29	-16.29	-3.73	8.60	7.34	9.92	
Vanguard Growth Index Fund (VIGAX)	-16.30 (64)	-16.30 (64)	-3.34 (78)	N/A	N/A	10.18 (73)	06/01/2016
CRSP U.S. Large Cap Growth TR Index	-16.32 (65)	-16.32 (65)	-3.34 (78)	9.47 (54)	9.05 (52)	10.21 (71)	
Difference	0.02	0.02	0.00	N/A	N/A	-0.03	
IM U.S. Large Cap Growth Equity (MF) Median	-15.78	-15.78	-0.85	9.62	9.11	11.35	
Vanguard Index 500 Admiral (VFIAX)	-13.53 (45)	-13.53 (45)	N/A	N/A	N/A	-3.69 (31)	04/01/2018
S&P 500 Index	-13.52 (45)	-13.52 (45)	-4.38 (31)	9.26 (19)	8.49 (12)	-3.65 (30)	
Difference	-0.01	-0.01	N/A	N/A	N/A	-0.04	
IM U.S. Large Cap Core Equity (MF) Median	-13.78	-13.78	-5.61	8.00	7.13	-4.85	



Comparative Performance Total Fund As of December 31, 2018

	QTR	FYTD	1 YR	3 YR	5 YR	Inception	Inception Date
Total International Equity	-13.88	-13.88	-15.25	2.86	0.50	2.88	05/01/2011
Total International Equity Policy	-11.41	-11.41	-13.78	4.98	1.25	2.89	
Difference	-2.47	-2.47	-1.47	-2.12	-0.75	-0.01	
Highland Capital International	-15.22 (88)	-15.22 (88)	-15.59 (65)	1.60 (87)	-0.58 (95)	2.16 (81)	05/01/2011
MSCI EAFE Index	-12.50 (28)	-12.50 (28)	-13.36 (37)	3.38 (42)	1.00 (64)	2.73 (66)	
Difference	-2.72	-2.72	-2.23	-1.78	-1.58	-0.57	
IM International Large Cap Core Equity (SA+CF) Median	-13.22	-13.22	-14.64	3.11	1.32	3.23	
American Funds EuroPacific Gr R6 (RERGX)	-12.59 (43)	-12.59 (43)	-14.91 (46)	4.08 (27)	N/A	1.87 (24)	05/01/2014
MSCI AC World ex USA	-11.41 (28)	-11.41 (28)	-13.78 (40)	4.98 (15)	1.14 (35)	0.79 (40)	
Difference	-1.18	-1.18	-1.13	-0.90	N/A	1.08	
IM International Large Cap Growth Equity (MF) Median	-12.68	-12.68	-15.06	2.84	0.10	0.26	
Total Fixed Income	1.40	1.40	-0.30	2.45	2.21	4.69	01/01/1996
Total Fixed Income Policy	1.64	1.64	0.01	2.06	2.52	4.85	
Difference	-0.24	-0.24	-0.31	0.39	-0.31	-0.16	
Baird Aggregate Bond Fund (BAGIX)	1.40 (26)	1.40 (26)	-0.30 (32)	2.45 (21)	N/A	1.63 (13)	04/01/2015
Blmbg. Barc. U.S. Aggregate Index	1.64 (11)	1.64 (11)	0.01 (18)	2.06 (45)	2.52 (28)	1.36 (30)	
Difference	-0.24	-0.24	-0.31	0.39	N/A	0.27	
IM U.S. Broad Market Core Fixed Income (MF) Median	0.99	0.99	-0.63	1.99	2.26	1.15	



Comparative Performance Fiscal Year to Date										
	Oct-2017 To	Oct-2016 To	Oct-2015 To	Oct-2014 To	Oct-2013 To	Oct-2012 To	Oct-2011 To	Oct-2010 To	Oct-2009 To	Oct-2008 To
	Sep-2018	Sep-2017	Sep-2016	Sep-2015	Sep-2014	Sep-2013	Sep-2012	Sep-2011	Sep-2010	Sep-2009
Total Fund (Gross)	7.89 (57)	10.97 (75)	8.38 (80)	0.24 (31)	10.05 (51)	15.29 (10)	19.44 (21)	-2.77 (98)	7.58 (93)	0.27 (71)
Total Fund Policy	7.54 (65)	11.19 (72)	10.43 (24)	-0.74 (55)	10.52 (43)	12.25 (55)	17.66 (55)	1.27 (26)	9.79 (52)	0.97 (60)
Difference	0.35	-0.22	-2.05	0.98	-0.47	3.04	1.78	-4.04	-2.21	-0.70
All Public Plans-Total Fund Median	8.14	12.17	9.67	-0.53	10.13	12.46	17.98	0.29	9.85	1.76
Total Fund (Net)	7.72	10.71	8.15	-0.07	9.48	14.90	18.93	-3.23	7.05	-0.24
Total Fund Policy	7.54	11.19	10.43	-0.74	10.52	12.25	17.66	1.27	9.79	0.97
Difference	0.18	-0.48	-2.28	0.67	-1.04	2.65	1.27	-4.50	-2.74	-1.21
Total Equity	13.62	18.10	10.30	-2.10	12.73	24.53	27.57	-5.79	7.29	-5.55
Total Equity Policy	13.62	19.14	13.68	-3.37	14.93	22.36	25.69	-1.42	9.58	-6.91
Difference	0.00	-1.04	-3.38	1.27	-2.20	2.17	1.88	-4.37	-2.29	1.36
Total Domestic Equity	17.21	17.70	11.20	-0.53	14.35	24.48	28.95	N/A	N/A	N/A
Total Domestic Equity Policy	17.58	18.71	14.96	-0.49	17.76	21.60	29.59	N/A	N/A	N/A
Difference	-0.37	-1.01	-3.76	-0.04	-3.41	2.88	-0.64	N/A	N/A	N/A
Dana Large Cap Value	9.17 (80)	16.63 (63)	9.79 (81)	-3.65 (57)	19.81 (31)	N/A	N/A	N/A	N/A	N/A
Russell 1000 Value Index	9.45 (77)	15.12 (76)	16.19 (26)	-4.42 (65)	18.89 (42)	22.30 (60)	30.92 (26)	-1.89 (62)	8.90 (55)	-10.62 (84)
Difference	-0.28	1.51	-6.40	0.77	0.92	N/A	N/A	N/A	N/A	N/A
IM U.S. Large Cap Value Equity (SA+CF) Median	11.81	17.91	13.13	-3.28	18.38	23.76	28.16	-0.98	9.32	-5.88
Wells Fargo Growth (SGRNX)	30.23 (13)	21.35 (39)	10.38 (43)	1.32 (49)	7.11 (92)	21.15 (60)	31.97 (9)	N/A	N/A	N/A
Russell 3000 Growth Index	25.89 (29)	21.87 (33)	13.64 (13)	3.21 (31)	17.87 (21)	20.30 (69)	29.35 (26)	3.39 (23)	12.81 (44)	-2.19 (48)
Difference	4.34	-0.52	-3.26	-1.89	-10.76	0.85	2.62	N/A	N/A	N/A
IM U.S. Multi-Cap Growth Equity (MF) Median	22.49	20.19	9.61	1.28	14.45	23.32	26.87	-1.16	12.02	-2.69
Vanguard Growth Index Fund (VIGAX)	22.67 (73)	19.81 (57)	N/A							
CRSP U.S. Large Cap Growth TR Index	22.70 (72)	19.86 (56)	13.56 (20)	2.00 (63)	19.38 (21)	17.81 (67)	30.07 (27)	1.02 (44)	11.32 (40)	-4.02 (66)
Difference	-0.03	-0.05	N/A							
IM U.S. Large Cap Growth Equity (MF) Median	25.10	20.12	10.90	2.87	16.87	19.37	27.37	0.50	10.23	-2.49
Vanguard Index 500 Admiral (VFIAX)	N/A									
S&P 500 Index	17.91 (28)	18.61 (46)	15.43 (17)	-0.61 (30)	19.73 (18)	19.34 (60)	30.20 (23)	1.14 (24)	10.16 (24)	-6.91 (62)
Difference	N/A									
IM U.S. Large Cap Core Equity (MF) Median	16.03	18.37	12.99	-1.63	17.39	20.00	27.95	-1.13	8.32	-5.54
Highland Capital Core Value Equity	N/A	15.84 (81)	14.02 (41)	-0.29 (58)	15.22 (87)	25.50 (11)	27.97 (61)	N/A	N/A	N/A
S&P 500 Index	17.91 (40)	18.61 (53)	15.43 (22)	-0.61 (63)	19.73 (45)	19.34 (65)	30.20 (44)	1.14 (51)	10.16 (41)	-6.91 (64)
Difference	N/A	-2.77	-1.41	0.32	-4.51	6.16	-2.23	N/A	N/A	N/A
IM U.S. Large Cap Core Equity (SA+CF) Median	17.37	18.74	13.26	0.09	19.21	20.71	29.63	1.16	9.53	-5.79



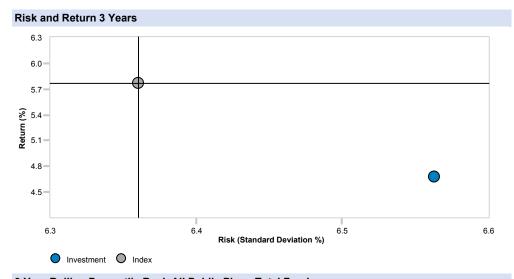
Comparative Performance Total Fund As of December 31, 2018

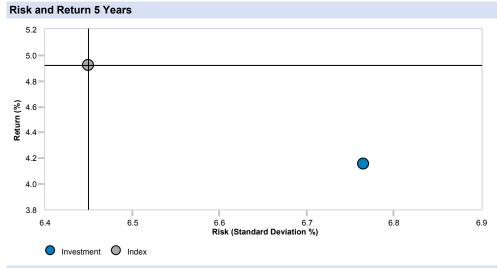
	Oct-20 To Sep-20		Oct-2 To Sep-2)	Oct-2 To Sep-2)	Oct-20 To Sep-2		Oct-2013 To Sep-201		Oct-20 To Sep-2		Oct-2 To Sep-2)	Oct-2010 To Sep-2011	Oct-2 T Sep-	0	Oct-2008 To Sep-2009
Total International Equity	2.87		19.30		7.36		-7.56		5.39	2	24.71		19.57		N/A	N/A		N/A
Total International Equity Policy	2.25		20.15		9.80		-11.78		6.73	2	24.29		14.33		N/A	N/A		N/A
Difference	0.62		-0.85		-2.44		4.22		-1.34		0.42		5.24		N/A	N/A		N/A
Highland Capital International	4.38	(27)	17.89	(74)	6.09	(73)	-10.11	(83)	5.27 (5	6) 2	24.71	(36)	19.57	(19)	N/A	N/A		N/A
MSCI EAFE Index	3.25	(37)	19.65	(59)	7.06	(60)	-8.27	(62)	4.70 (6	4) 2	24.29	(37)	14.33	(84)	-8.94 (47)	3.71	(86)	3.80 (48)
Difference	1.13		-1.76		-0.97		-1.84		0.57		0.42		5.24		N/A	N/A		N/A
IM International Large Cap Core Equity (SA+CF) Median	2.52		20.20		7.86		-7.08		6.09	2	22.61		17.31		-9.40	6.24		3.27
American Funds EuroPacific Gr R6 (RERGX)	1.47	(53)	20.63	(5)	8.52	(41)	-4.93	(35)	N/A		N/A		N/A		N/A	N/A		N/A
MSCI AC World ex USA	2.25	(45)	20.15	(16)	9.80	(28)	-11.78	(93)	5.22 (2	9) 1	16.98	(63)	15.04	(77)	-10.42 (48)	8.00	(47)	6.43 (17)
Difference	-0.78		0.48		-1.28		6.85		N/A		N/A		N/A		N/A	N/A		N/A
IM International Large Cap Growth Equity (MF) Median	1.63		17.75		7.99		-5.66		4.39	1	18.17		17.99		-10.67	7.35		1.79
Total Fixed Income	-1.24		0.85		5.78		0.98		3.51		-2.53		6.54		4.25	8.50		11.32
Total Fixed Income Policy	-1.22		0.07		5.19		2.94		3.96		-1.68		5.16		5.26	7.72		11.46
Difference	-0.02		0.78		0.59		-1.96		-0.45		-0.85		1.38		-1.01	0.78		-0.14
ICC Fixed Income	N/A		N/A		N/A		N/A		3.51 (9	5)	-2.53	(98)	6.54	(55)	4.26 (90)	8.50	(75)	11.32 (70)
Blmbg. Barc. U.S. Aggregate Index	-1.22	(89)	0.07	(87)	5.19	(80)	2.94	(60)	3.96 (8	1)	-1.68	(80)	5.16	(91)	5.26 (49)	8.16	(86)	10.56 (82)
Difference	N/A		N/A		N/A		N/A		-0.45		-0.85		1.38		-1.00	0.34		0.76
IM U.S. Broad Market Core Fixed Income (SA+CF) Median	-0.73		0.62		5.67		3.02		4.52		-1.22		6.62		5.26	9.26		12.30
Baird Aggregate Bond Fund (BAGIX)	-1.24	(43)	0.87	(32)	5.78	(28)	N/A		N/A		N/A		N/A		N/A	N/A		N/A
Blmbg. Barc. U.S. Aggregate Index	-1.22	(41)	0.07	(64)	5.19	(52)	2.94	(9)	3.96 (5	9)	-1.68	(53)	5.16	(81)	5.26 (14)	8.16	(76)	10.56 (59)
Difference	-0.02		0.80		0.59		N/A		N/A		N/A		N/A		N/A	N/A		N/A
IM U.S. Broad Market Core Fixed Income (MF) Median	-1.35		0.48		5.21		1.98		4.19		-1.62		6.79		4.30	9.34		11.36



Historical Statistics 3 Years											
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters				
Investment	4.67	6.56	0.58	94.99	10	107.85	2				
Index	5.77	6.36	0.76	100.00	10	100.00	2				

Historical Stati	Historical Statistics 5 Years											
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	4.16	6.76	0.54	97.25	15	106.22	5					
Index	4.92	6.45	0.68	100.00	15	100.00	5					







Count

7 (35%)

14 (70%)

Count

3 (15%)

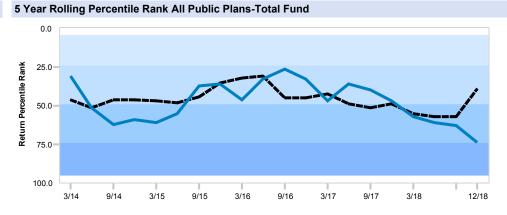
0 (0%)

20

20

Investment

__ Index



	Total Period	5-25 Count	25-Median Count	Median-75 Count	75-95 Count	
Investment	20	0 (0%)	11 (55%)	9 (45%)	0 (0%)	
Index	20	0 (0%)	15 (75%)	5 (25%)	0 (0%)	



Count

3 (15%)

0 (0%)

Count

7 (35%)

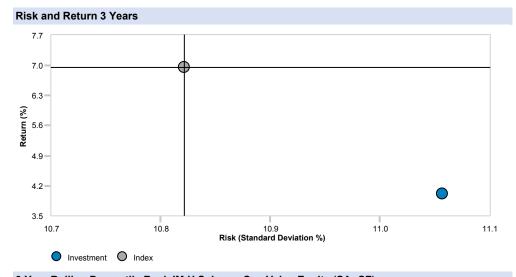
6 (30%)

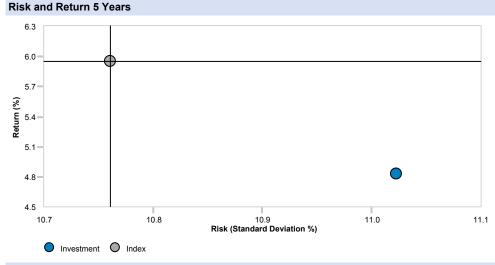




Historical Statistics 3 Years											
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters				
Investment	4.00	11.06	0.32	88.72	9	107.78	3				
Index	6.95	10.82	0.58	100.00	10	100.00	2				

Historical Statistics 5 Years											
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters				
Investment	4.83	11.02	0.43	94.74	15	100.93	5				
Index	5.95	10.76	0.53	100.00	15	100.00	5				







Count

1 (9%)

8 (40%)

Count

0 (0%)

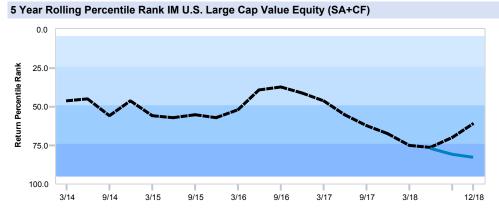
0 (0%)

11

20

Investment

__ Index



	Total Period	5-25 Count	25-Median Count	Median-75 Count	75-95 Count	
Investment	3	0 (0%)	0 (0%)	0 (0%)	3 (100%)	
Index	20	0 (0%)	7 (35%)	12 (60%)	1 (5%)	



Count

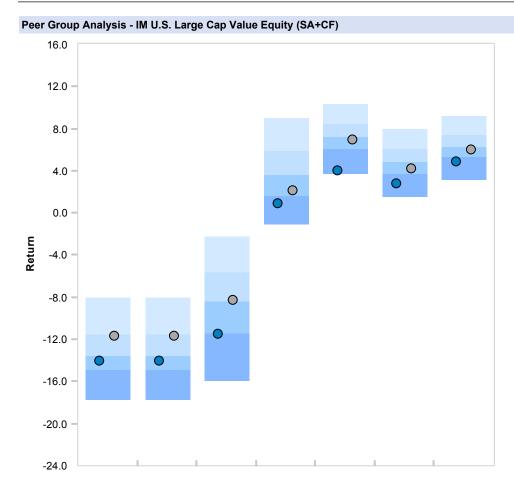
8 (73%)

0 (0%)

Count

2 (18%)

12 (60%)



44.0 38.0 32.0 26.0 0 00 20.0 0 0 14.0 Return 00 0 8.0 2.0 00 -4.0 -10.0 -16.0 -22.0 Oct-2016 To Sep-2017 Oct-2015 To Sep-2016 Oct-2013 To Sep-2014 Oct-2012 To Sep-2013 Oct-2017 To Sep-2018 Oct-2014 To Sep-2015 16.63 (63) -3.65 (57) N/A Investment 9.17 (80) 9.79 (81) 19.81 (31) 9.45 (77) 15.12 (76) 16.19 (26) -4.42 (65) 18.89 (42) 22.30 (60) Index

13.13

-3.28

18.38

Peer Group Analysis - IM U.S. Large Cap Value Equity (SA+CF)

17.91

	QTR	FYTD	1 YR	2 YR	3 YR	4 YR	5 YR
Investment	-14.11 (60)	-14.11 (60)	-11.55 (77)	0.89 (84)	4.00 (94)	2.79 (89)	4.83 (83)
Index	-11.72 (29)	-11.72 (29)	-8.27 (49)	2.11 (70)	6.95 (55)	4.15 (65)	5.95 (61)
Median	-13.56	-13.56	-8.40	3.61	7.23	4.81	6.24

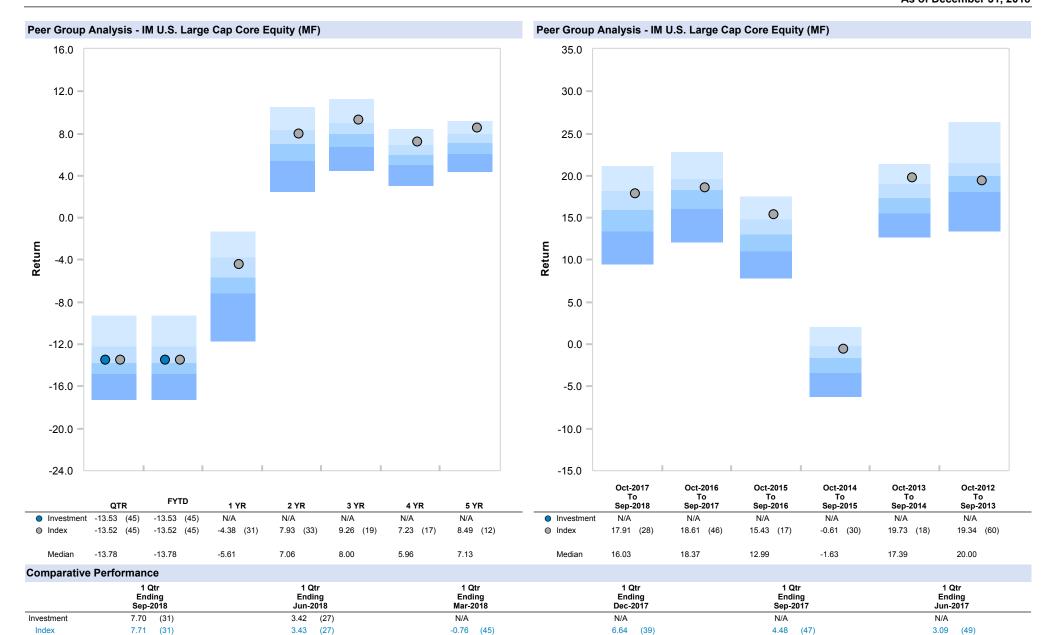
Comparative F	Comparative Performance												
1 Qtr Ending Sep-2018		1 Qtr Ending Jun-2018	1 Qtr Ending Mar-2018	1 Qtr Ending Dec-2017	1 Qtr Ending Sep-2017	1 Qtr Ending Jun-2017							
Investment	5.03 (66)	1.05 (67)	-2.97 (79)	6.00 (59)	3.95 (56)	1.69 (61)							
Index	5.70 (50)	1.18 (66)	-2.83 (75)	5.33 (76)	3.11 (80)	1.34 (72)							
Median	5.70	1.73	-1.96	6.31	4.09	2.06							

Median

11.81



23.76





3.04

6.43

4.44

-1.02

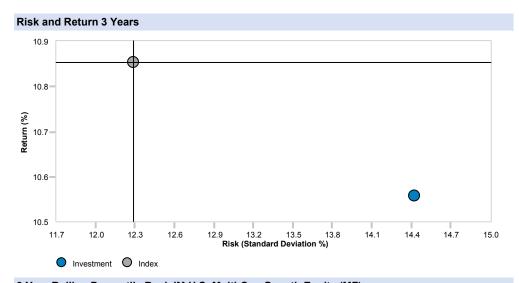
Median

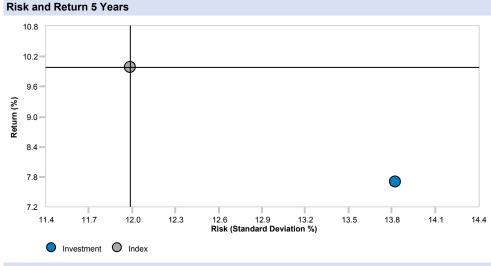
7.25

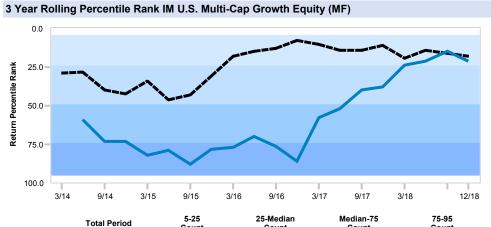
2.84

Historical Statistics 3 Years												
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	10.56	14.43	0.70	102.78	9	105.34	3					
Index	10.85	12.29	0.82	100.00	11	100.00	1					

Historical Statistics 5 Years												
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	7.69	13.83	0.56	100.36	14	117.23	6					
Index	9.99	11.99	0.81	100.00	18	100.00	2					







Count

2 (11%)

8 (40%)

Count

Investment

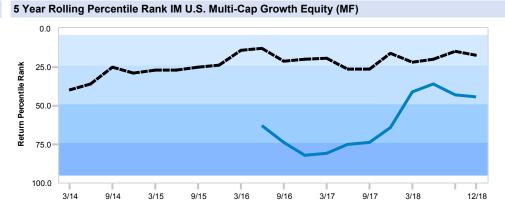
__ Index

19

20

4 (21%)

12 (60%)



	Total Period	5-25 Count	25-Median Count	Median-75 Count	75-95 Count	
Investment	11	0 (0%)	4 (36%)	5 (45%)	2 (18%)	
Index	20	13 (65%)	7 (35%)	0 (0%)	0 (0%)	



Count

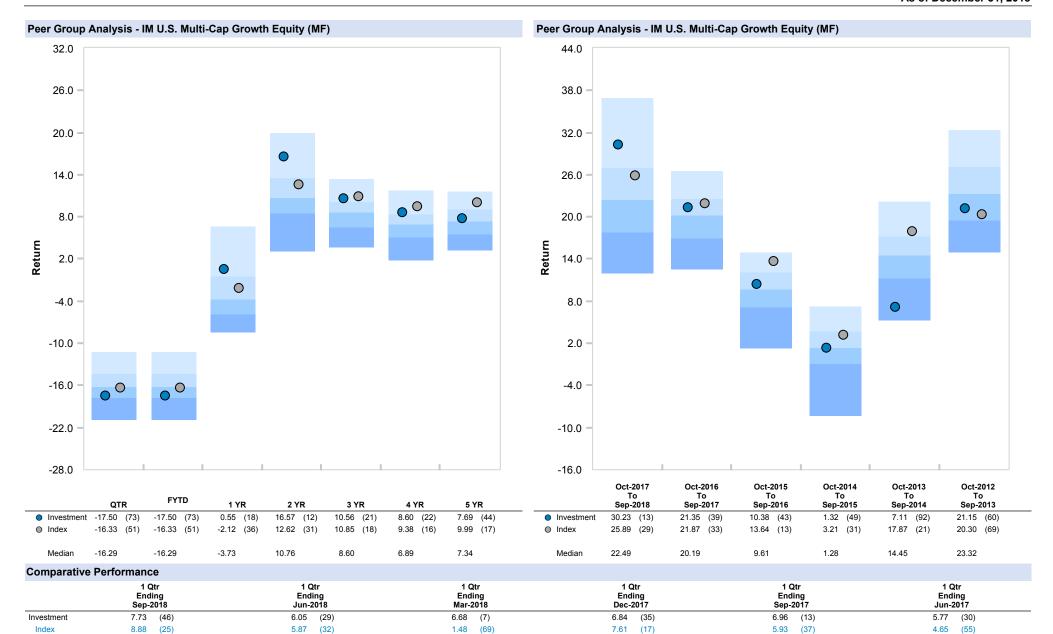
7 (37%)

0 (0%)

Count

6 (32%)

0 (0%)





4.85

6.05

5.52

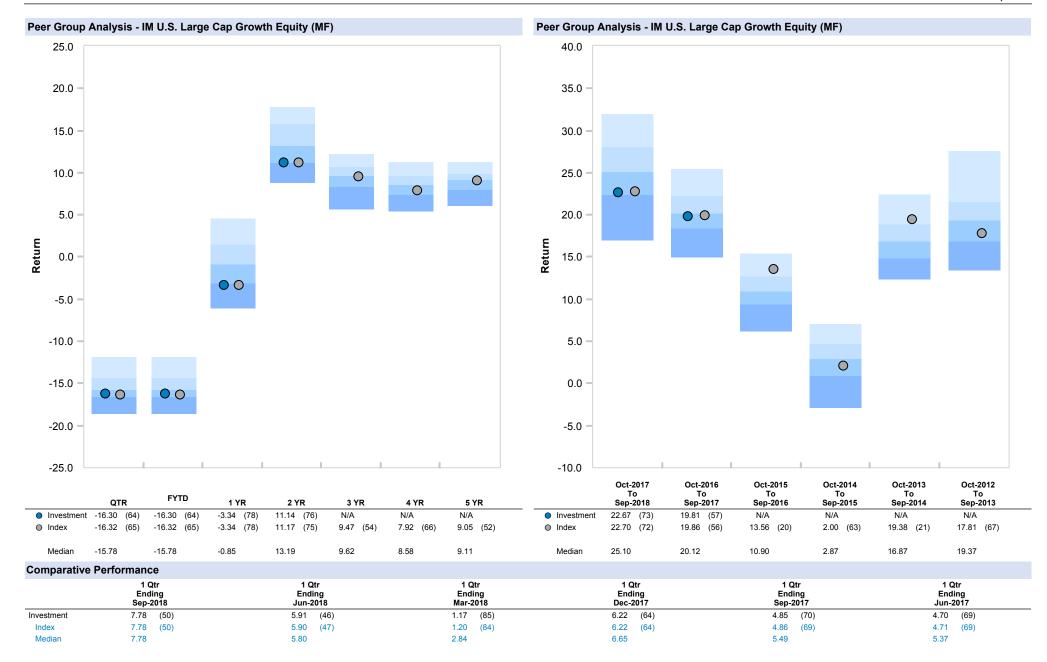
2.25

Index

Median

7.63

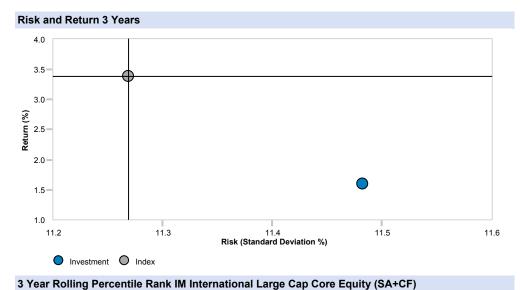
4.50

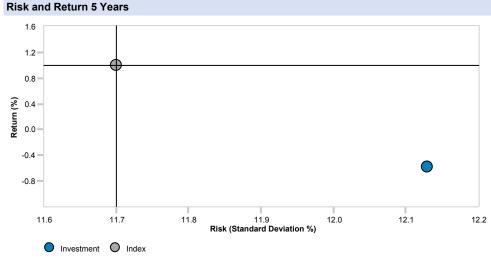




Historical Statistics 3 Years												
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	1.60	11.48	0.11	92.91	7	103.21	5					
Index	3.38	11.27	0.26	100.00	6	100.00	6					

Historical Statistics 5 Years												
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	-0.58	12.13	-0.04	88.04	11	96.65	9					
Index	1.00	11.70	0.09	100.00	11	100.00	9					







Count

2 (11%)

2 (10%)

Count

1 (5%)

0 (0%)

Total Period

19

20

Investment

__ Index



	Total Period	5-25 Count	25-Median Count	Median-75 Count	75-95 Count	
Investment	11	0 (0%)	0 (0%)	4 (36%)	7 (64%)	
Index	20	0 (0%)	0 (0%)	17 (85%)	3 (15%)	



Count

9 (47%)

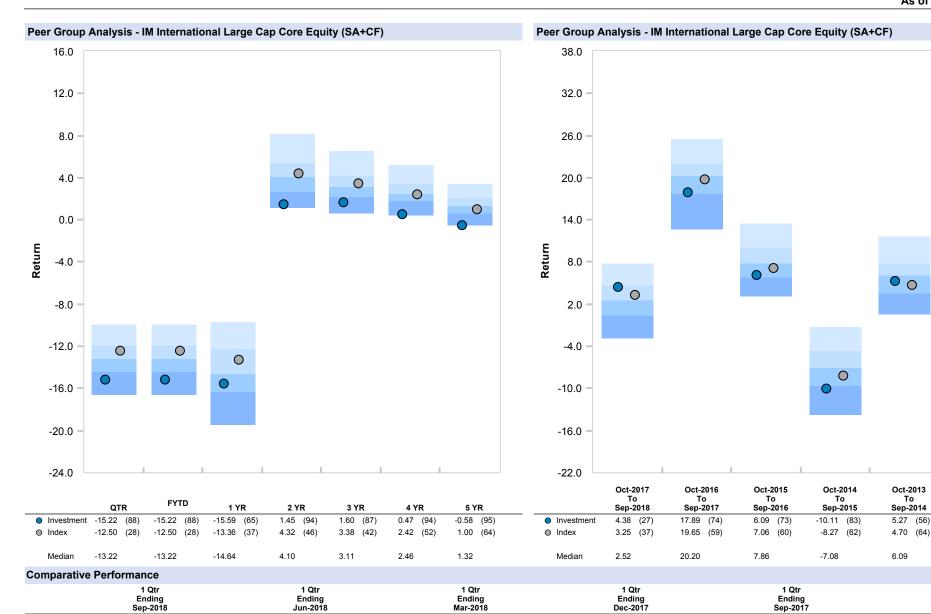
0 (0%)

Count

7 (37%)

18 (90%)

0 0



-0.67

-1.41 (69)

-0.85

(46)

Sep-2018

(36)

(36)

-1.19

-0.97

-1.81

(40)

(33)

1.43

1.42

1.01

Investment

Index

Median

8	CO
O	Ö

Oct-2012 To Sep-2013

24.71 (36)

24.29 (37)

22.61

1 Qtr

Ending

Jun-2017

6.37 (64)

6.60

2.24 (100)

4.84

4.27

4.25

(27)

(49)

5.98

5.47

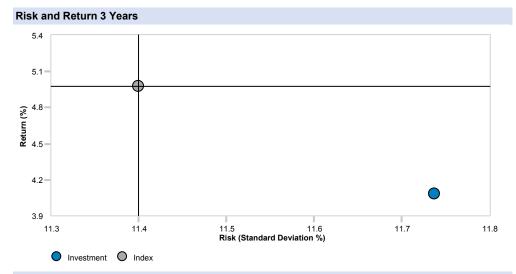
5.93

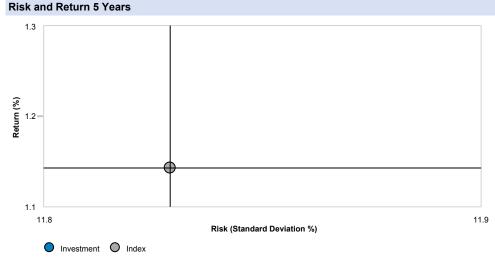
(48)

(69)

Historical Statistics 3 Years												
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	4.08	11.74	0.32	95.73	6	100.14	6					
Index	4.98	11.40	0.40	100.00	6	100.00	6					

Historical Statistics 5 Years												
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters					
Investment	N/A	N/A	N/A	N/A	N/A	N/A	N/A					
Index	1.14	11.83	0.10	100.00	11	100.00	9					







3 (43%)

3 (15%)

0 (0%)

10 (50%)

4 (57%)

2 (10%)

Investment

__ Index

20

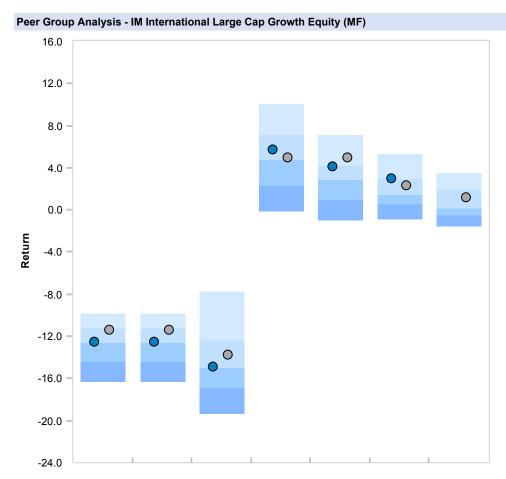


	Total Period Count		Count	Count	Count	
Investment	0	0	0	0	0	
Index	20	0 (0%)	4 (20%)	9 (45%)	7 (35%)	



0 (0%)

5 (25%)



Peer Group Analysis - IM International Large Cap Growth Equity (MF) 32.0 26.0 20.0 0 14.0 0 8.0 0 Return 2.0 -4.0 -10.0 0 -16.0 -22.0 -28.0

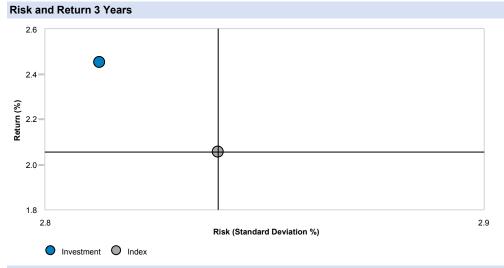
	QTR	FYTD	1 YR	2 YR	3 YR	4 YR	5 YR	_	To Sep-2018	To Sep-2017	To Sep-2016	To Sep-2015	To Sep-2014	To Sep-2013
Investmen	t -12.59 (43)	-12.59 (43)	-14.91 (46)	5.65 (38)	4.08 (27)	2.92 (26)	N/A	Investment	1.47 (53)	20.63 (5)	8.52 (41)	-4.93 (35)	N/A	N/A
Index	-11.41 (28)	-11.41 (28)	-13.78 (40)	4.96 (49)	4.98 (15)	2.32 (37)	1.14 (35)	Index	2.25 (45)	20.15 (16)	9.80 (28)	-11.78 (93)	5.22 (29)	16.98 (63)
Median	-12.68	-12.68	-15.06	4.77	2.84	1.42	0.10	Median	1.63	17.75	7.99	-5.66	4.39	18.17

	1 Qtr Ending Sep-2018	1 Qtr Ending Jun-2018	1 Qtr Ending Mar-2018	1 Qtr Ending Dec-2017	1 Qtr Ending Sep-2017	1 Qtr Ending Jun-2017		
vestment	-0.84 (79)	-2.82 (59)	1.03 (14)	4.23 (41)	6.86 (24)	7.69 (29)		
dex	0.80 (40)	-2.39 (52)	-1.08 (60)	5.06 (11)	6.25 (37)	5.99 (90)		
ledian	0.24	-2.30	-0.68	4.10	5.24	7.22		

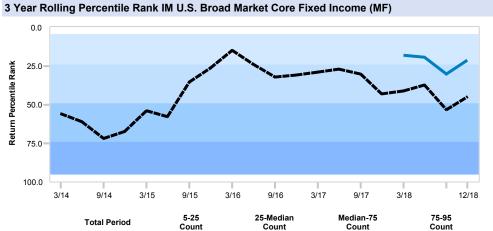


Historical Stati	stics 3 Years						
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters
Investment	2.45	2.81	0.52	105.15	9	95.16	3
Index	2.06	2.84	0.38	100.00	9	100.00	3

Historical Stati	stics 5 Years						
	Return	Standard Deviation	Sharpe Ratio	Up Market Capture	Up Quarters	Down Market Capture	Down Quarters
Investment	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Index	2.52	2.77	0.69	100.00	15	100.00	5







1 (25%)

11 (55%)

0 (0%)

7 (35%)

3 (75%)

2 (10%)

Investment

__ Index

20



	Total Period	5-25 Count	25-Median Count	Median-75 Count	75-95 Count
Investment	0	0	0	0	0
Index	20	0 (0%)	10 (50%)	8 (40%)	2 (10%)



0 (0%)

0 (0%)





Comparative Performance Trailing Returns	4.3	/ D	٥,	/ D	- \	/D	- ,	/D	40	VD.	45	VD.
	11		3 \		5 \		7 `		10		15	
Dana Large Cap Value	-11.34	(75)	4.00	(94)	4.87	(83)	10.02	(82)	10.42	(92)	7.29	(74)
Russell 1000 Value Index	-8.27	(49)	6.95	(55)	5.95	(61)	11.02	(61)	11.18	(75)	7.04	(82)
Difference	-3.07		-2.95		-1.08		-1.00		-0.76		0.25	
IM U.S. Large Cap Value Equity (SA+CF) Median	-8.40		7.23		6.24		11.41		11.93		8.04	
Wells Fargo Growth (SGRNX)	0.55	(18)	10.56	(21)	7.69	(44)	12.41	(47)	16.55	(7)	11.00	(3)
Russell 3000 Growth Index	-2.12	(36)	10.85	(18)	9.99	(17)	13.92	(22)	15.15	(18)	8.63	(36)
Difference	2.67		-0.29		-2.30		-1.51		1.40		2.37	
IM U.S. Multi-Cap Growth Equity (MF) Median	-3.73		8.60		7.34		12.27		13.70		8.03	
Vanguard Gro Idx;Adm (VIGAX)	-3.34	(78)	9.45	(55)	9.00	(53)	13.21	(53)	14.52	(38)	8.35	(38)
CRSP U.S. Large Cap Growth TR Index	-3.34	(78)	9.47	(54)	9.05	(52)	12.92	(62)	13.99	(54)	8.29	(40)
Difference	0.00		-0.02		-0.05		0.29		0.53		0.06	
IM U.S. Large Cap Growth Equity (MF) Median	-0.85		9.62		9.11		13.24		14.08		8.03	
Vanguard 500 ldx;Adm (VFIAX)	-4.43	(16)	9.22	(7)	8.46	(4)	12.66	(5)	13.10	(4)	7.75	(5)
S&P 500 Index	-4.38	(6)	9.26	(2)	8.49	(1)	12.70	(1)	13.12	(1)	7.77	(2)
Difference	-0.05		-0.04		-0.03		-0.04		-0.02		-0.02	
IM S&P 500 Index (MF) Median	-4.66		8.88		8.08		12.22		12.65		7.42	
Highland Capital International Equity	-15.11	(57)	2.44	(72)	-0.43	(94)	5.10	(93)	6.64	(82)	4.46	(98)
MSCI EAFE Index	-13.36	(37)	3.38	(42)	1.00	(64)	6.24	(68)	6.81	(80)	5.22	(79)
Difference	-1.75		-0.94		-1.43		-1.14		-0.17		-0.76	
IM International Large Cap Core Equity (SA+CF) Median	-14.64		3.11		1.32		6.72		7.76		6.00	
Vanguard Index 500 Admiral (VFIAX)	N/A		N/A		N/A		N/A		N/A		N/A	
Difference	N/A		N/A		N/A		N/A		N/A		N/A	
American Funds EuPc;A (AEPGX)	-15.19	(54)	3.73	(34)	1.51	(30)	6.40	(22)	7.34	(31)	6.40	(15)
MSCI AC World ex USA	-13.78	(40)	4.98	(15)	1.14	(35)	5.33	(51)	7.06	(37)	5.69	(42)
Difference	-1.41	, ,	-1.25	, ,	0.37	, ,	1.07	, ,	0.28	, ,	0.71	, ,
IM International Large Cap Growth Equity (MF) Median	-15.06		2.84		0.10		5.36		6.54		5.54	
Baird Aggregate Bd;Inst (BAGIX)	-0.30	(32)	2.45	(21)	2.94	(7)	3.02	(8)	4.78	(26)	4.26	(13)
Blmbg. Barc. U.S. Aggregate Index	0.01	(18)	2.06	(45)	2.52	(28)	2.10	(58)	3.48	(78)	3.87	(34)
Difference	-0.31	•	0.39	•	0.42		0.92		1.30	•	0.39	
IM U.S. Broad Market Core Fixed Income (MF) Median	-0.63		1.99		2.26		2.18		4.24		3.66	



Comparative Performance Fiscal Year Returns																				
	Oct-2 To Sep-2	0	Oct-2 To Sep-2	0	Oct-2 T Sep-	0	Oct-2 To Sep-2	o	Oct-2 To Sep-2	0	Oct-2 T Sep-	0	Oct-2 To Sep-2	0	Oct-2 To Sep-2)	Oct-2 T Sep-	0	Oct-2 To Sep-2	0
Highland Capital Core Value Equity	11.43	(88)	16.66	(74)	13.22	(51)	-1.41	(72)	16.44	(80)	25.95	(9)	27.11	(66)	-7.79	(99)	7.77	(77)	-7.63	(71)
S&P 500 Index	17.91	(40)	18.61	(53)	15.43	(22)	-0.61	(63)	19.73	(45)	19.34	(65)	30.20	(44)	1.14	(51)	10.16	(41)	-6.91	(64)
Difference	-6.48		-1.95		-2.21		-0.80		-3.29		6.61		-3.09		-8.93		-2.39		-0.72	
IM U.S. Large Cap Core Equity (SA+CF) Median	17.37		18.74		13.26		0.09		19.21		20.71		29.63		1.16		9.53		-5.79	
Dana Large Cap Value	9.18	(80)	16.46	(65)	9.79	(81)	-3.45	(54)	19.97	(30)	19.43	(79)	32.51	(12)	-1.59	(56)	10.18	(42)	-13.50	(94)
Russell 1000 Value Index	9.45	(77)	15.12	(76)	16.19	(26)	-4.42	(65)	18.89	(42)	22.30	(60)	30.92	(26)	-1.89	(62)	8.90	(55)	-10.62	(84)
Difference	-0.27		1.34		-6.40		0.97		1.08		-2.87		1.59		0.30		1.28		-2.88	
IM U.S. Large Cap Value Equity (SA+CF) Median	11.81		17.91		13.13		-3.28		18.38		23.76		28.16		-0.98		9.32		-5.88	
Wells Fargo Growth (SGRNX)	30.23	(13)	21.35	(39)	10.38	(43)	1.32	(49)	7.11	(92)	21.12	(61)	31.94	(9)	11.91	(1)	23.74	(3)	3.25	(16)
Russell 3000 Growth Index	25.89	(29)	21.87	(33)	13.64	(13)	3.21	(31)	17.87	(21)	20.30	(69)	29.35	(26)	3.39	(23)	12.81	(44)	-2.19	(48)
Difference	4.34		-0.52		-3.26		-1.89		-10.76		0.82		2.59		8.52		10.93		5.44	
IM U.S. Multi-Cap Growth Equity (MF) Median	22.49		20.19		9.61		1.28		14.45		23.32		26.87		-1.16		12.02		-2.69	
Vanguard Gro Idx;Adm (VIGAX)	22.67	(73)	19.81	(57)	13.51	(20)	1.93	(64)	19.31	(21)	18.64	(60)	31.27	(15)	2.90	(24)	12.80	(24)	-3.70	(62)
CRSP U.S. Large Cap Growth TR Index	22.70	(72)	19.86	(56)	13.56	(20)	2.00	(63)	19.38	(21)	17.81	(67)	30.07	(27)	1.02	(44)	11.32	(40)	-4.02	(66)
Difference	-0.03		-0.05		-0.05		-0.07		-0.07		0.83		1.20		1.88		1.48		0.32	
IM U.S. Large Cap Growth Equity (MF) Median	25.10		20.12		10.90		2.87		16.87		19.37		27.37		0.50		10.23		-2.49	
Vanguard 500 ldx;Adm (VFIAX)	17.87	(9)	18.57	(6)	15.39	(10)	-0.64	(7)	19.68	(6)	19.30	(7)	30.16	(5)	1.12	(5)	10.17	(4)	-6.79	(9)
S&P 500 Index	17.91	(1)	18.61	(2)	15.43	(4)	-0.61	(2)	19.73	(1)	19.34	(1)	30.20	(1)	1.14	(2)	10.16	(4)	-6.91	(21)
Difference	-0.04		-0.04		-0.04		-0.03		-0.05		-0.04		-0.04		-0.02		0.01		0.12	
IM S&P 500 Index (MF) Median	17.51		18.16		14.99		-1.04		19.21		18.80		29.59		0.69		9.69		-7.24	
Highland Capital International Equity	5.03	(23)	18.29	(72)	7.44	(56)	-10.78	(89)	3.95	(72)	21.61	(62)	17.56	(46)	-7.61	(28)	3.48	(89)	6.22	(26)
MSCI EAFE Index	3.25	(37)	19.65	(59)	7.06	(60)	-8.27	(62)	4.70	(64)	24.29	(37)	14.33	(84)	-8.94	(47)	3.71	(86)	3.80	(48)
Difference	1.78		-1.36		0.38		-2.51		-0.75		-2.68		3.23		1.33		-0.23		2.42	
IM International Large Cap Core Equity (SA+CF) Median	2.52		20.20		7.86		-7.08		6.09		22.61		17.31		-9.40		6.24		3.27	
American Funds EuPc;A (AEPGX)	1.15	(57)	20.20	(14)	8.13	(47)	-5.24	(39)	6.63	(8)	17.85	(54)	18.03	(49)	-12.63	(69)	7.04	(55)	8.59	(7)
MSCI AC World ex USA	2.25	(45)	20.15	(16)	9.80	(28)	-11.78	(93)	5.22	(29)	16.98	(63)	15.04	(77)	-10.42	(48)	8.00	(47)	6.43	(17)
Difference	-1.10		0.05		-1.67		6.54		1.41		0.87		2.99		-2.21		-0.96		2.16	
IM International Large Cap Growth Equity (MF) Median	1.63		17.75		7.99		-5.66		4.39		18.17		17.99		-10.67		7.35		1.79	
Baird Aggregate Bd;Inst (BAGIX)	-1.24	(43)	0.87	(32)	5.78	(28)	2.99	(7)	5.17	(17)	-0.55	(14)	8.58	(12)	5.03	(22)	10.72	(26)	10.07	(68)
Blmbg. Barc. U.S. Aggregate Index	-1.22	(41)	0.07	(64)	5.19	(52)	2.94	(9)	3.96	(59)	-1.68	(53)	5.16	(81)	5.26	(14)	8.16	(76)	10.56	(59)
Difference	-0.02		0.80		0.59		0.05		1.21		1.13		3.42		-0.23		2.56		-0.49	
IM U.S. Broad Market Core Fixed Income (MF) Median	-1.35		0.48		5.21		1.98		4.19		-1.62		6.79		4.30		9.34		11.36	



Eustis Firefighters' Retirement Plan Fee Analysis

As of December 31, 2018

Estimated Annual Fee (%)	Market Value (\$)	Estimated Annual Fee (\$)	Fee Schedule
0.65	1,261,059	8,197	0.65 % of Assets
0.75	767,043	5,753	0.75 % of Assets
0.08	723,865	579	0.08 % of Assets
0.04	1,332,624	533	0.04 % of Assets
0.37	4,084,590	15,062	
0.50	595,588	2,978	0.50 % of Assets
0.50	633,046	3,165	0.50 % of Assets
0.50	1,228,633	6,143	
0.30	3,492,267	10,477	0.30 % of Assets
0.30	3,492,267	10,477	
	315	-	
0.36	8,805,805	31,682	
	Annual Fee (%) 0.65 0.75 0.08 0.04 0.37 0.50 0.50 0.50 0.30 0.30	Annual Fee (%) 0.65 1,261,059 0.75 767,043 0.08 723,865 0.04 1,332,624 0.37 4,084,590 0.50 595,588 0.50 633,046 0.50 1,228,633 0.30 3,492,267 0.30 3,492,267	Annual Fee (%) Market Value (\$) Annual Fee (\$) 0.65 1,261,059 8,197 0.75 767,043 5,753 0.08 723,865 579 0.04 1,332,624 533 0.37 4,084,590 15,062 0.50 595,588 2,978 0.50 633,046 3,165 0.50 1,228,633 6,143 0.30 3,492,267 10,477 0.30 3,492,267 10,477 315 -



Total Fund Policy		
Allocation Mandate	Weight (%)	
Jan-1996		
S&P 500 Index	40.00	
Blmbg. Barc. U.S. Gov't/Credit	60.00	
Oct-2001		
Blmbg. Barc. U.S. Gov't/Credit	50.00	
S&P 500 Index	50.00	
Jan-2006		
S&P 500 Index	60.00	
Blmbg. Barc. U.S. Gov't/Credit	40.00	
Jan-2010		
MSCI EAFE Index	15.00	
Blmbg. Barc. U.S. Aggregate Index	40.00	
Russell 3000 Index	45.00	
Feb-2014		
MSCI AC World ex USA	15.00	
Blmbg. Barc. U.S. Aggregate Index	40.00	
Russell 3000 Index	45.00	

Total Equity Policy		
Allocation Mandate	Weight (%)	
Jan-1996		
S&P 500 Index	100.00	
Jan-2010		
S&P 500 Index	75.00	
MSCI EAFE Index	25.00	
Dec-2011		
Russell 3000 Index	75.00	
MSCI EAFE Index	25.00	
Feb-2014		
Russell 3000 Index	75.00	
MSCI AC World ex USA	25.00	

Total Fixed Income Policy						
Allocation Mandate	Weight (%)					
Jan-1973 Blmbg. Barc. U.S. Gov't/Credit	100.00					
Jan-2010 Blmbg. Barc. U.S. Aggregate Index	100.00					

Total Domestic Equity Policy	
Allocation Mandate	Weight (%)
Apr-2011 S&P 500 Index	100.00
Dec-2011 Russell 3000 Index	100.00

Total International Equity Policy						
Allocation Mandate	Weight (%)					
Apr-2011						
MSCI EAFE Index	100.00					
Feb-2014						
MSCI AC World ex USA	100.00					



Total Fund Compliance:								Yes	No	N/A
Equity Compliance:								Yes	No	N/A
Equity Compliance.								103	110	IVIA
Fixed Income Compliance:								Yes	No	N/A
Manager Compliance:										
	Yes No	N/A	es No	N/A						



Manager Compliance:															
	Yes	No	N/A												



Disclosures

Disclosures as they pertain to breakout of balanced account:

- Previous to 4/30/2011, ICC's account was balanced with segment level returns that did not include their respective cash returns, upon breakout, each strategy will now include their respective cash returns.
- Due to the balanced account total equity was run as one strategy, upon breakout, each equity strategy will be run separately, with their respective cash balances, but due to the balanced nature, each equity strategy inception date will be 5/1/2011. Total equity's historical performance and inception date will be able to be brought forward.

The fixed strategy historical returns will be able to be brought forward along with its inception date.



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- Arithmetic difference between the manager's performance and the designated benchmark return over a specified time period.

Alpha

- A measure of the difference between a portfolio's actual performance and its expected return based on its level of risk as determined by beta. It determines the portfolio's non-systemic return, or its historical performance not explained by movements of the market.

Beta

- A measure of the sensitivity of a portfolio to the movements in the market. It is a measure of the portfolio's systematic risk.

Consistency

- The percentage of quarters that a product achieved a rate of return higher than that of its benchmark. Higher consistency indicates the manager has contributed more to the product's performance.

Distributed to Paid In (DPI)

- The ratio of money distributed to Limited Partners by the fund, relative to contributions. It is calculated by dividing cumulative distributions by paid in capital. This multiple shows the investor how much money they got back. It is a good measure for evaluating a fund later in its life because there are more distributions to measure against.

Down Market Capture

- The ratio of average portfolio performance over the designated benchmark during periods of negative returns. A lower value indicates better product performance

Downside Risk

- A measure similar to standard deviation that utilizes only the negative movements of the return series. It is calculated by taking the standard deviation of the negative quarterly set of returns. A higher factor is indicative of a riskier product.

Excess Return

- Arithmetic difference between the manager's performance and the risk-free return over a specified time period.

Excess Risk

- A measure of the standard deviation of a portfolio's performance relative to the risk free return.

Information Ratio

- This calculates the value-added contribution of the manager and is derived by dividing the active rate of return of the portfolio by the tracking error. The higher the Information Ratio, the more the manager has added value to the portfolio.

Public Market Equivalent (PME)

- Designs a set of analyses used in the Private Equity Industry to evaluate the performance of a Private Equity Fund against a public benchmark or index.

R-Squared

- The percentage of a portfolio's performance that can be explained by the behavior of the appropriate benchmark. A high R-Squared means the portfolio's performance has historically moved in the same direction as the appropriate benchmark.

Return

- Compounded rate of return for the period.

Sharpe Ratio

- Represents the excess rate of return over the risk free return divided by the standard deviation of the excess return. The result is an absolute rate of return per unit of risk. A higher value demonstrates better historical risk-adjusted performance.

Standard Deviation

- A statistical measure of the range of a portfolio's performance. It represents the variability of returns around the average return over a specified time period.

Total Value to Paid In (TVPI)

- The ratio of the current value of remaining investments within a fund, plus the total value of all distributions to date, relative to the total amount of capital paid into the fund to date. It is a good measure of performance before the end of a fund's life

Tracking Error

- This is a measure of the standard deviation of a portfolio's returns in relation to the performance of its designated market benchmark.

Treynor Ratio

- Similar to Sharpe ratio but utilizes beta rather than excess risk as determined by standard deviation. It is calculated by taking the excess rate of return above the risk free rate divided by beta to derive the absolute rate of return per unit of risk. A higher value indicates a product has achieved better historical risk-adjusted performance.

Up Market Capture

- The ratio of average portfolio performance over the designated benchmark during periods of positive returns. A higher value indicates better product performance.



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